
NIAGARA FRONTIER TRANSPORTATION AUTHORITY

Committee Meetings

October 28, 2021

Transcript of Video Recording of Proceedings held at NIAGARA FRONTIER TRANSPORTATION

AUTHORITY, 181 Ellicott Street, Buffalo, New York,

stenographically transcribed by VALERIE A. ROSATI, Notary

Public.

1 MEMBERS IN THE BOARDROOM: 2 Sister Denise Roche (Chair) Commissioner LaVonne Ansari 3 Commissioner Adam Perry Kimberley Minkel (Executive Director) 4 David State (General Counsel) John Cox (Chief Financial Officer) 5 William Vanecek (Director, Aviation) Tom George (Director, Public Transit) 6 Helen Tederous (Director, Public Affairs) John Schaefer (Director, Engineering) 7 Karen Novo (Director, Human Resources) Darren Kempner (Manager, Government Affairs) 8 Christopher Ruminski (Manager, Financial Planning & Analysis) 9 Steven Duquette (Chief Information Officer). Christine D'Aloise (Director, Risk Management 10 and Special Projects) Deanna Guest (Manager, Workers' Compensation) Nadine Chalmers (Senior Transportation Planner) 11 12 13 MEMBERS ON THE PHONE: 14 Commissioner Joan Aul Commissioner Rev. Mark Blue 15 Commissioner Margo Downey Commissioner Michael Hughes 16 17 18 CHAIR SISTER ROCHE: Good morning, everyone. This is 19 the beginning of the combined committee meetings 20 for October 28, 2021 for the Niagara Frontier 21 Transportation Authority and the Niagara Frontier 22 Transit Metro System. And I thank you for being 23 with us this morning.

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            I think we should start by asking Dave if he
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       would call the roll.
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               We have Sister Denise.
   MR. STATE:
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    CHAIR SISTER ROCHE: Present.
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   MR. STATE: Commissioner Aul?
    COMMISSIONER AUL: Present.
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   MR. STATE: Commissioner Blue?
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    COMMISSIONER BLUE: Present.
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   MR. STATE: And Commissioner Hughes?
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    COMMISSIONER HUGHES: Present.
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   MR. STATE:
               Any other commissioners that have joined
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       us on the call since Kim read the last set of
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       names?
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            Thank you. So we can proceed. We don't
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       have a quorum at this point, but we won't be
       taking any action at the committee level.
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       proceed.
    CHAIR SISTER ROCHE: Very good. There is a lot of
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       business that we will hear and then discuss
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       today, so I would like to move it along on time.
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       We're going to begin with the financial
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       performance report, and I'm going to ask Chris
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       Ruminski if he would give it. And, Chris, you
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could continue, then, with the quarterly capital projects report.

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MR. RUMINSKI: Thank you, Sister. Good morning, commissioners. I'll begin with the September performance report. Overall there was a positive budget variance of two point five million dollars for the month of September. We had higher than budgeted operating revenues and there was a favorable variance of one point five million dollars. This is caused by Metro passenger fares being five hundred eighty-two thousand favorable to budget for the month, and BNIA concessions and commissions revenue was seven hundred and fifty-one thousand dollars favorable. And that's -- BNIA's enplanements were about sixty-two percent higher than forecasted for the month of September, and that's what led to the favorable variance in concessions and commissions.

Also, we were higher than budgeted operating assistance with a favorable variance of one point four million. That includes STOA being three hundred fifteen thousand dollars favorable to

budget. And mortgage and sales tax revenue was one point one million favorable to budget for the month of September.

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We also had lower than budgeted operating expenses that led to a favorable variance in that area of one point one million dollars. And that was strong results for personnel costs and maintenance and repairs, and partially offset by utilities as utility prices, as everyone knows, have been increasing lately. And, finally, non-operating capital items were one point nine millions dollars unfavorable to budget and that is due -- we are using our better than anticipated Metro results to fund the self-insurance fund at a faster pace than we originally budgeted, so that's why -- it's a negative variance, but that's using positive results in other areas to fund that quicker than we had initially planned.

And that is the results for September. Are there any questions?

If not, we can look at year to date. COMMISSIONER AUL: Chris, I'm sorry.

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   MR. RUMINSKI: I'm sorry. Sure.
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   COMMISSIONER AUL:
                      I'm sorry, Chris. It's Joan Aul.
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   MR. RUMINSKI:
                   Hi, Joan.
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   COMMISSIONER AUL: So on the utility costs -- good
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       morning. On the utility, it purely is a function
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       of the cost as opposed to any, any usage rates,
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       correct?
   MR. RUMINSKI: Correct.
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   COMMISSIONER AUL: It's nothing unanticipated in
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       usage; it's just a pure function of the cost
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       increases?
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                   That is correct, Commissioner.
   MR. RUMINSKI:
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   COMMISSIONER AUL: Okay. Thank you.
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   MR. RUMINSKI: For the year-to-date results. For the
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       year through September, we are favorable to
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       budget by sixteen and a half million dollars.
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       Operating revenues are favorable to budget
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       primarily due to higher concessions and
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       commissions at the BNIA as enplanement numbers
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       have recovered sooner than we had initially
       anticipated. And operating assistance is
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       favorable to budget due to higher than expected
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       mortgage tax, sales tax and STOA revenue.
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also budgeted operating expenses are below budget Authority-wide.

The overall positive budget to variance is driven by two main business centers as you can see. BNIA is four point two million dollars favorable to budget for the year as enplanements are about -- for the year, about sixty-five percent favorable to what they were forecast through the month of September, and that led to much stronger concessions and commissions revenue for the year. And also BNIA is -- BNIA also has been favorable to budget in operating expenses by approximately two percent.

And Metro is eleven point seven million dollars favorable to budget for the year. And that's due to favorable variances again in fares, STOA, mortgage tax, sales tax revenue, and then operating expenses are under budget by approximately nine percent for the year.

Are there any questions relating to the year-to-date performance?

CHAIR SISTER ROCHE: Good numbers. Thank you, Chris.

23 MR. RUMINSKI: Moving on to the capital report?

CHAIR SISTER ROCHE: Yes.

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MR. RUMINSKI: This report summarizes total budgeted and actual capital expenditures through the first two quarters of the fiscal year. This is both the NFTA funded portion and the grant funded portion. As of September 30th, we're approximately three point three million unfavorable to budget. Most of that is related to two items. Multi-task snow removal equipment the BNIA for one point eight million dollars and a multi-task vehicle at the NFIA for eight hundred thousand dollars. Both of these pieces of equipment were originally budgeted and thought to have been -- would be received last fiscal year. They didn't actually arrive and get paid for until this fiscal year. It's just a timing So we were under budget in capital last thing. year; a little over budget in capital this year. It's not that unusual. But, that's what's driving the variance year to date.

This report is the capital budget variance analysis. This report is the progress of jobs from the original budget when they started, not

within the year, but from the inception date until when they complete. This report shows projects that completed for the fiscal years 2020, 2021 and year to date in 2022 that were greater than five hundred thousand dollars. We do this report quarterly. There were no projects that met that criteria of over five hundred thousand dollars that closed during the second quarter, so this report looks the same as it did after the first quarter.

Are there any questions related to the capital budget for the quarter ended?

And, finally, the cash management and investment analysis. Total cash at the end of September -- or, excuse me. Yeah, September.

Was two hundred and fifteen million dollars. And that is ahead of budget. And we are ahead of budget for all the same reasons that we're overall favorable to budget in the other areas.

We had higher than expected BNIA concessions and commissions revenue, STOA, mortgage and sales tax revenue, along with operating expenses being lower to budget Authority-wide, and we had

received COVID relief funds prior to their being recognized in the budget. So we received them and they will be recognized revenues in the future, but we already have the cash.

And, finally, the quarterly investment analysis. CDs make up nineteen percent of our investments. These are short-term, three to six-month CDs, and the interest rates are not very impressive at point one three and point one -- between point one three and point one six percent. We constantly monitor these to make sure we're getting the best rates. And the diversification percentages between the institutions that hold our investments are comparable from the second quarter to the first quarter, so not much has changed there.

Are there any questions relating to the cash management report or the quarterly investment analysis?

Thank you.

CHAIR SISTER ROCHE: Thank you very much, Chris.

That's a good report. That's why we have no questions about it. Thank you. That's very

1 good.

MR. RUMINSKI: Thank you.

CHAIR SISTER ROCHE: We're going to look at risk management now and I'm going to ask (inaudible).

MS. D'ALOISE: Good morning, Sister. Good morning, commissioners. I'll begin with the self-insured liability and funding analysis. This report measures the relationship between the claims and the funding balance. Overall it distinguishes between Metro and NFTA as well as general claims versus Workers' Compensation claims. If you take a look at the bottom of the top box, you'll see our liabilities have increased about five hundred and nineteen thousand since the beginning of the fiscal year.

Within the body of the top box, you will see that we have increased our liabilities -- or, I'm sorry. Our -- we've seen a shift from our Work Comp. case reserves into our IBNR, which is our incurred but not reported reserve that we receive from our actuary on an annual basis that we have to book. But this movement tends to be a favorable trend from what we have seen in prior

years is that when a case shifts into the IBNR, we have a favorable actuarial adjustment at year end. Last year we had an over four million dollar favorable adjustment. We are hopeful this will remain throughout the rest of the fiscal year, but of course we're only halfway through the year and we do have the bad weather season in front of us. So we will continue to monitor how the metrics evolve.

Moving to the bottom box. From a funding perspective, you will see that we are seventy-six percent funded for all of our claims in IBNR. Of our known case reserves, we are a hundred percent funded, so that is a very strong funded position and we're happy with that.

And that completes my presentation. If there are any questions?

Okay. I will move on. The next report is the number of Workers' Compensation claims versus the average incurred. And we take a look at this report because in the self-insurance report that we just reviewed, approximately eighty-eight percent of the costs are Workers' Comp., so we

like to give a little more detail and backup for that.

And this report compares the annual claims volume to the related cost. And it depicts the entire period of self-insurance which began in 1990, and it does this because we have still have open claims in all of the decades of self-insurance.

If you take a look at the graph, the green line represents the total number of claims. We have greatly reduced the number of claims in the last approximately ten-year period. In the early decades, you will see that we were averaging well over three hundred claims per year, and now we're averaging under a hundred and twenty-five claims per year.

And that's a very important and favorable metric for us. This is because when you take a look at the pink line, which is the average incurred cost per claim -- and it doesn't include the IBNR that I mentioned in the prior report because that can only be put in at fiscal year's end. But, you see that the pink line trends

1 upward, and so the cost of claims is going up. 2 Had we remained at the high, say even just two 3 hundred claims per year in the last decade, we'd 4 have approximately another thirty million more in 5 claim costs. So that's a very important metric 6 for us. And it's a great shout out to our 7 operations and safety personnel for working to 8 get those numbers down. And that's an analysis. 9 The second page is the data that supports the 10 But, that's it in a nutshell. If there graph. 11 are any questions? 12 Okay. Thank you. 13 CHAIR SISTER ROCHE: Thank you very much. Government 14 affairs. Darren? 15 MR. KEMPNER: Good morning. 16 CHAIR SISTER ROCHE: Good morning. 17 In a deviation from the past few months MR. KEMPNER: 18 of my reports, I don't have anything for you on 19 the federal government affairs side. You've 20 probably all seen the drama of the Build Back 21 Better Bill, which I did receive a framework this 22 morning. If that can somehow move forward in the

coming days, that should free up the

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Infrastructure and Jobs Act which is what we're all hoping to see. So the play continues. We'll know more soon hopefully.

So I just wanted to quickly review some pending grant applications, because we've continued to progress these with everything going on. The first there is the RAISE program, formally known as TIGER and BUILD. If you recall, this year we requested twenty-five million dollars which is the maximum request to purchase battery electric buses and install charging infrastructure at Cold Spring. Those awards are due within just a couple weeks. And we were talking to congressional staff yesterday and asking for their support in working with the U.S. DOT, so we hope to hear positively on that soon.

The second one listed there is a new federal transit grant program that's meant to help transit enhancement projects across the country move into development. We requested the max amount there of just under a million dollars for assistance with our Bailey Avenue bus rapid

transit project.

The last two. There's a large upstate airport economic development competition which I've mentioned before. The requests there were fifty million for Buffalo and seven and a half million for Niagara Falls. And those projects would be focused on enhancing the customer experience as well as improve public health and the environment for the customers at our airports.

And the last -- and every couple years New York State releases some funds for federal infrastructure investment. And we requested five million dollars for battery electric buses as well as just under four million dollars for a series of bus stop canopies on North Division Street, two Metro projects.

The last thing I mentioned is we wanted to thank Senator Schumer and Gillibrand for member designated projects that were recently released as part of the 2022 appropriations bills.

Senator Gillibrand was able to secure, at least in the member designated projects lists, two

million dollars for DL and W station sky bridge; and Senator Schumer, just under two million dollars for Cold Spring battery electric bus infrastructure. There's still some work that needs to be done there, but we wanted to thank them for their support of those two projects.

And that concludes my report.

CHAIR SISTER ROCHE: Thank you very much. And human resources. Karen?

MS. NOVO: Thank you. I'll just stand up here because I have some slides that show a little bit of my presentation here. So I just wanted to -- good morning, everyone. I just want to start off with our Authority openings. I want to keep the board updated as to where we are and how concerning this is. Our mechanics and operators, as you can see, the numbers keep going up. It's very concerning as we see all across the nation right now, it's the trades. It's very difficult. It's very challenging.

So what are we doing? We're trying to do everything and anything we can do. We're working very closely with Northland Workforce Training

Center with the help of Commissioner Tucker.

He's been great. We took the training bus out there about a week or two ago. John Dembik from Tom's team, Holly Carpenter, recruiting staff.

They're working with the students. We're looking to -- there's about thirty students we're looking to test in the next couple weeks. So it takes time because they're going through their classes, they're going through their courses, they're graduating. So that's been a tremendous help.

And we're hoping that's going to really show in the future as to how many mechanics and trades we can continue to work with.

We're also working now with the Department of Motor Vehicles, both Niagara, Erie and Genesee County. We're working with the -- in addition with the Department of Motor Vehicles, we're trying to help employees prepare how to get their permit, how to get through the permit B, the -- we train coming here for the CDL and everything like that, but the first step is to get your permit D. You have to have that in order to go through. So we're working with the Employment

Opportunity Center as well, the EOC, with Billy Lobuzzetta, with Amy Hughes. We're trying to help these candidates get through the process. So that's another area that we're trying to get out there and help. And we're going to be doing — we're going to be at all the DMV offices on Saturdays now. We're going to be at our locations, you know, pulling their applications in, let's go to the DMV, this is what you need to do, this is to help you. So these are the things we're trying to really guide them through, help them through and whatever else we can do for them, we're doing everything. So that's, that's where we're at.

Other areas that we're working with. Social media of course is huge. Helen's team has been great with social media. Facebook, Instagram, LinkedIn, everything that you can see out there. We're doing -- like I said, we're at the locations. We're talking with our operators. We're having them go out. Everybody is really a recruiter right now for the Authority. As you'll see, it's everywhere. It's very, very concerning

going forward. So we're continuing with everything we can do.

The employee referral program. I mentioned that last month. We're going to probably roll it out in the next week or two. This is more for retention and employee referral. So it's -- we're going to give a check out to employees who can refer mechanics and operators only, but it's going to be for Authority-wide. So we're looking to roll that out in the next -- we're just tying up a few things and that's going to be rolled out to the Authority very shortly, so hopefully that will help impact us as well.

The next slide. So this is with the help of a lot of people in the Authority. Helen's group of course. Michael Martinek did a great job.

This is a radio ad that we're going to play shortly. Tom's group, Jason Abounader from finance helped out, James Morrell helped out, and of course my team, recruiting, Holly Carpenter, Nick Kurtz and Amy Hughes. Everyone's put a big part in all this.

So Helen is going to play this fun ad that

we just started running about two weeks ago or so. So it's starting to get a lot of action, so I just wanted the board to hear what -- some things that we're doing.

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(Whereupon, the following audio recording was then played and transcribed.)

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Need to go to the dentist? We've got you. Need to get your daughter to the doctor? got you. Need a little stability in your life, a future? We've got you there too. It's Metro Bus and Rail. That's what we do. We make a difference in people's lives. Not just getting people around. We get people ahead in their lives, careers, with the kinds of benefits that matter right now, today. Health care, Sure. (Inaudible) days off when you retirement? need them and overtime when you need to make a little more.

Don't know how to operate a bus? We've got

you. Metro will pay for your commercial driving lessons. Let me say that again. You get your commercial driving license, Metro picks up the bill. Like I said, we've got you, plain and simple. Metro is a nice place to work and might be the best move you ever make. Take a look at job options at NFTA dot com. We've always got you at Metro Bus and Rail. East Side, West Side, Riverside, Canalside. Metro Bus and Rail.

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MS. NOVO: So that's an ad that just was recently put out. So what's next? We're going to look at TV ads coming up next. So hopefully I'll be able to share that with you in the next couple months. So hopefully the TV ads will get some action as well.

And then the last item of course is what I
talked about, the challenges that we're up
against. We hear it every day. In the schools,
the truck driving, mechanic, every mechanic place
you'll see, you see help wanted everywhere. From

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       the Wegmans to everywhere. We're up against
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       everything. So we're out there, we're doing the
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       best we can, we're doing everything we can.
       Anything. We're looking for ideas from everybody
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       and we'll try whatever we can to help get our --
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       to help get candidates in the door and let them
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       get a career here at the NFTA.
    COMMISSIONER PERRY: So these jobs are like long-term
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       career jobs? They have good benefits?
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   MS. NOVO: Yes.
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    COMMISSIONER PERRY: And people will sometimes work
       them for an entire life -- lifetime --
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       professional lifetime?
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   MS. NOVO: Yes. We have employees that have been
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       here thirty-plus years. They've made a career
              Benefits.
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       here.
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    COMMISSIONER PERRY: Do these jobs require a college
       education?
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   MS. NOVO: No.
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    COMMISSIONER PERRY: So we have this huge --
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   MS. NOVO: Most of them don't. I mean, the ones I'm
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       talking about --
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    COMMISSIONER PERRY: Some of them do. The ones that
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1 you're talking about don't. 2 The mechanics and (inaudible). Yes. 3 COMMISSIONER PERRY: So we have this huge shortage of people. And it sounds like you're talking about 4 5 we all see it across all sectors. You know, 6 private auto dealer, public authorities, 7 government officers, police, fire. Somebody actually mentioned that one of the 8 reasons why so many police cars are needed is 9 because they can't fix the ones that break down 10 11 on an efficient enough basis to keep them on the street. Have you heard that same thing? 12 13 MS. NOVO: I've heard -- I haven't heard specific to 14 the police, but I've heard -- yeah, I've heard 15 those issues. COMMISSIONER PERRY: 16 Trust me. Same for police. 17 So like what is our educational system 18 doing? Are they just like sending off to people 19 for college jobs there or are they really 20 focusing on this to address this economy-wide 21 shortage? 22 MS. NOVO: So we've been with the high schools 23 recently -- you know, start with the high schools

and all that. We do see a little bit of a push now towards trades, towards going to the BOCES, going to Northland Training Center, looking at trades more as opposed to what we used to hear years ago, college, college, college. I've seen a little bit of a change of that. I don't have a lot of data to show that, but I've heard it. And we've been talking with like Niagara Falls schools, all the schools here in the city and around.

COMMISSIONER PERRY: It sounds like they didn't listen to Wayne Gretzky. They skated to where the puck is going to be after the other side already scored the goal.

15 MS. NOVO: Right.

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16 | COMMISSIONER BLUE: This is Reverend Blue.

17 COMMISSIONER AUL: Karen?

18 MS. NOVO: Yes.

19 | COMMISSIONER AUL: Go ahead, Reverend.

20 COMMISSIONER BLUE: Have we tried -- you said you

21 talked to the Buffalo Board of Education. I know

Burgard, they did specialize in auto mechanics

and at one time aviation. Have we reached out to

1 Burgard High School? 2 MS. NOVO: Yes, we have. We actually reached out to 3 all and every trade school or one that's offering trade schools or looking to offer schools, 4 5 because things are changing in the schools, as 6 Commissioner Perry just asked the question. 7 starting to see a little bit of a change and they are -- a couple -- in fact, Niagara Falls is one 8 9 of them just for an example -- has hired a new person to help in the trades area, to help, to 10 11 help some of these students see where they really want to go instead of just hearing the college, 12 13 college, college. 14 So -- but Burgard, yes, we've reached out to 15 them as well, yes, to answer your question. 16 COMMISSIONER BLUE: Thank you. 17 COMMISSIONER PERRY: I don't want anybody to think I'm --18 19 COMMISSIONER AUL: Karen, this is Joan Aul. Sorry. 20 Go ahead. 21 COMMISSIONER PERRY. No. After you, Joan. 22 COMMISSIONER AUL: Okay. Thank you. Karen, just a 23 question. I'm just trying to put this into

context. So the numbers on page seventeen -- and you said -- and I know the numbers are going up.

But, do we have any trend lines for these numbers or put them into perspective to, you know, a percentage of the overall jobs in a given category? So fifty-nine mechanics. You know, what percentage of our overall mechanic population is that?

And, you know, I know clearly we've been in this situation for a long time. You know, at what point -- and we may be beyond that. But, at what point are we really looking at, you know, serious impact to our operations from these vacancies?

You know, I mean, I applaud all of the efforts that we're doing, but it's kind of like fighting an uphill battle and then when you look at retirements and potentially widening that gap. I'm just trying to put it into perspective of both trends and percentages. And I don't want you to do an awful lot of work, but if there's something that could be done to kind of put that even more into perspective.

MS. MINKEL: Yeah. So, Joan, I'll start and then I'm going to turn it over to Tom. In terms of -first off, let me say that the existing staff we have does an excellent job. So up until this point, we've been doing everything on overtime.

We have responded in that fashion. Additionally, the pandemic hid some of this in some ways for our operators, because we have less service out there in response to the ridership levels.

The mechanics is the area that I'm most concerned about. Fifty-nine mechanics essentially represents one of our facilities. We have three bus maintenance facilities, Babcock, Cold Spring and Frontier. Now, all the fifty-nine are not at just one location, but that gives you the order of magnitude as to how devastating and concerning that number is.

And, Tom, I don't know if there's anything else you want to expand.

MR. GEORGE: Yeah. As far as percentages, Kim's point is clear. Fifty-nine. That's between twenty and twenty-five percent of our workforce on the mechanics side. The impact really is more

so -- you know, one of my things is clean buses.

Well, when you have to make priorities, you're

not cleaning buses like you should clean buses

because you've got to keep them on the street.

We focus on safety related items. Challenges

relative to putting new systems in place such as

battery electric buses create other hardships for

us. So on the mechanics side is really the

biggest concern as Kim indicated.

On the operators side, I was going to talk in the next portion of the meeting some about paratransit and how the impacts are there. So that's impacting us as well, but that is a much lesser percent. That's on the order of magnitude -- and I -- thirty-eight might be a little low, really, because where we need to be -- that's closer to a ten-percent number.

There's another thing -- factor that's coming into this. And I spend a lot of time in the garages and talking to folks. And the younger generation is much less willing and likely to work overtime. And that's also impacted us in the past. We've been able to get

a lot of overtime and our folks have generally looked for that and enjoyed that as a way to subsidize their income. The younger folks would rather subsidize their quality of life and not work the overtime. So we're getting hit with that as well with the younger generation of employee, at least at this point in time, so there's a lot of factors that go into play here. COMMISSIONER AUL: Yeah. Thank you. Thank you both. I mean, clearly it's not a sustainable situation. And, you know, then when you have a perception even that -- you know, even cleanliness of a bus, you know, if you have perception over time that that is suffering, you know, then it impacts your ridership as well. So, yeah, not -- I know you're doing all you can. I think we as a board, I mean, we may have to take some more detailed looks at the impacts here and what it's truly doing and, you know, the domino effect to the rest of the operation. COMMISSIONER PERRY: I just want to clarify. not generally dissing or disrespecting the higher education industry in Western New York, because

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ECC does have an automotive technology program. That was a program that was very active when I was on the board of trustees there. critical colleges and universities and colleges that provide important short-staff jobs like allied health and nursing that are doing a great job, but this one just seems like -- I don't know where we missed the boat on this. And to me part of it is not necessarily the educational resources that we have, ECC had those programs, but we have outside forces which are driving people. Private, private entities and philanthropic entities and policy entities and government entities that just didn't figure out that this, that this was coming, that this -- you know, they could see it on the horizon, but they didn't do anything about it. And now, you know, it's very, very serious issue. One point I wanted to make is the

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MR. GEORGE: One point I wanted to make is the

American Public Transit Association has got a

major initiative in workforce development across
the industry. So they're developing a lot of
programs specifically targeting community

colleges. So we're going to be following that very closely and looking at the programming they're putting together, a lot of the initiatives they're developing. There's a major task force at APTA because, as we talked earlier, it is an industry issue. So there's a lot of effort going in at APTA nationwide to develop programming which we'll be following and trying to implement here, or at least educate ourselves as to what's going on across the country for this same issue everywhere.

CHAIR SISTER ROCHE: I think there was a sense for a long time that people needed to go to college and so the trades were downplayed from counselors and others in high schools. And, actually, people who have talent for mechanics should become mechanics and they'll probably love it and do well. And not everybody needs or wants a college education. I'm wondering if there are any parts of the job that mechanics do that someone else can do. I don't, I don't know what it takes to keep a bus clean, but could that be something another category of worker can help with or can

do or -- and I -- along with that, I want to know, you know, what kind of background you need to go into maintenance.

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MR. GEORGE: So we have a number of positions in maintenance. We have -- the base position is a helper. And a helper basically -- you really don't need many requirements at all to become a helper. It's much like a porter at the rail. It's a helper. That's who does most of our bus cleaning. We are able to bring some of them in. And so even though I said earlier that, you know, it's affecting bus cleanliness, because we have to use those people, they are also not able to work a mechanic A or a specialist. We've got a lot of different positions. And certain people -- you're not rebuilding a transmission if you're a helper. Right? So we do have those Those are easier to fill, although we positions. do have many vacancies there as well, because it's also a lower paying job. It's maybe not as rewarding as being a specialist for us. across the board. There's vacancies at every single position. But, yeah, you're absolutely

right. We can pursue those because they're a much lower level of requirements to get into the position initially.

CHAIR SISTER ROCHE: It's also difficult, I know, when you have unions, you know, you can't just cross lines easily.

MS. NOVO: And to your point, Sister -- I'm sorry.

COMMISSIONER BLUE: This is Reverend Blue. I just wanted to ask about the wages. Now, are we -- are ours better wages than the ones McDonald's is offering? I mean, you have to look at that as well. When we look at the hiring of any of these positions, if the fast-food industries are paying much more per hour, people may be leaning towards them.

MS. MINKEL: Yeah. You're -- it is a concern as competing jobs in the community, as fast food is increasing the rate of pay. I went to Tim Hortons yesterday and I see they're paying sixteen dollars an hour now to start. Sixteen dollars to work at Tim Hortons. One of the trends we are seeing is, you know, as Tom has mentioned, some of the positions are at lower

rates starting. There's a five-year progression. But, we do provide really robust benefits in terms of health care, pension, but sadly, the trend seems to be, especially among the younger generation, they don't have an interest in health care, they don't have an interest in a pension. It's more about what will you pay me in terms of an hourly wage. So total pay, we are competitive, but sadly total pay is not a consideration for many of the applicants coming in.

the messaging has been badly wrong, like Sister was talking about. These are jobs that cannot be offshored. You cannot offshore a plumber or a mechanic or an electrician, period, ever. Number two, these jobs are a hundred percent mobile.

You can get up and decide to move to Houston tomorrow and you'll have ten job offers and a bonus in any one of those positions. But also the reciprocal is true. This is a nationwide shortage. We can entice people to come here, but they just don't exist because the message was --

and the fast-food question is an important one. What counselors need to tell people is, well, if you start as an electrician with some type of certificate training in an electrical program, when you're a master electrician, you can write your own ticket and you can start a business and you can be a millionaire literally by the time you're thirty if you start out of high school.

And it's not too late to start starting that aggressively, because those, those are, those are not inconvenient truths; those are truths that we as a people have failed to tell people that they should be thinking about about the future and not just what's right in front of them.

CHAIR SISTER ROCHE: It's interesting to discuss it.

It's a little harder in your position to actually take care of it. But you're doing a great job.

MS. NOVO: But they're all -- I mean, they're all

great points. These are all things (inaudible).

We've been talking about this, right? So it's

(inaudible) a little bit, but this is tough.

Like I said, we're behind.

1 CHAIR SISTER ROCHE: Thank you, Karen.

And we'll begin now the surface transportation meeting update, and I'm going to ask Tom George to take us through.

- MR. GEORGE: Good morning. What we'd like to do is start with our discussion items this morning. We recently completed an onboard survey. We do this every three years in collaboration with the Greater Buffalo Niagara Regional Transportation Council or NPO. Nadine Chalmers, who is our senior transportation planner and had a major part in this is going to do -- walk the board through the results of the onboard survey. So I'd like to introduce Nadine.
- MS. CHALMERS: Good morning, Sister. Good morning, commissioners. Again, my name is Nadine

 Chalmers. I'm here from surface planning to talk to you about our 2021 onboard survey. So in the next ten or so minutes, I'm going to go through an introduction and an overview of the survey, dive into some of the most interesting results, talk about how our data has changed since we last did the survey in 2017, and, finally, talk about

how our -- how staff at NFTA are already using the data from this survey in our daily work.

So, again, this is a large-scale survey that is statistically rigorous and statistically significant that occurs about every three years. And we do this survey in conjunction with the Title Six report that we submit to the Federal Transit Administration. And Rob Jones, manager of service planning, was here last month talking to you about that report.

Here at NFTA we frequently survey our riders on the buses to learn about their opinions and needs, but for this survey we need thousands and thousands of responses, so we do outsource it.

And this year we were helped out by WBA Research and Foursquare ITP.

As you'll see in this presentation, the survey provides us with unique service information, rider demographics, trip characteristics and more. And I will say that I'm only going to scrape the surface of the results of the survey in this presentation.

There's much, much more available in the full

report which is on our website.

So this survey took place in April and May of 2021, so COVID-19 was a factor then as unfortunately it continues to be today. And the major way that it influenced this effort is that ridership continues to be down, so it was hard for us to get as many surveys as we might have had ridership been at pre-COVID levels.

How it works is the surveyors got right on the bus or the rail, handed out paper surveys to the riders. Most of the riders filled out that survey right on the bus and handed it back before they got off, some riders took it home and mailed it back to us, and a few riders went home and did the whole survey online.

We did receive approximately twenty-five hundred completed and valid surveys out of around the six thousand that were handed out. There was a rigorous quality control process for these surveys to make sure that it's not an impossible trip or, you know, if the survey was illegible then obviously we couldn't use it. And just a note here about the data, that it does represent

unlinked weekday trips. So if I'm someone who rides lots of different routes throughout the week, it's possible that a single rider could have been surveyed more than once.

So I'll get into the results here. The first slide is about frequency of use. And we learned from the survey that the vast majority of our riders are frequent riders who are taking our services three or more days per week. We also asked survey respondents to indicate their home ZIP Code, and you can see from the map here that the most common home ZIP Codes are in and around Buffalo, across the city and in our first ring suburbs.

In terms of the demographics, we get a lot of detailed demographic information from the survey, and it shows that the majority of trips on our system are taken by people of color, with forty-five percent identifying as black or African-American, twelve percent identifying as Hispanic or Latino and thirty-three percent identifying as white or Caucasian.

In addition, we see that the majority of

trips are from low-income riders. So eighty
percent of trips are taken by riders from
households earning thirty-five thousand dollars
or less. And, in addition, most trips are from
riders who either don't have access to a driver's
license or don't have access to a vehicle.

So those last two points are really important because it shows how important our services are to folks who are low income and/or don't have any other transportation options.

The survey asked riders to indicate where they started their trip and where they ended their trip. So we have a look at origins here. In red you can see that the most prominent start location is in Broadway-Fillmore, Elmwood, Genesee-Moselle and Kenmore. The red blob there.

In terms of destinations, it's pretty much what you would expect. The most common transit destination is downtown Buffalo where we have lots of jobs, we have lots of transportation connections, social events, educational opportunities. Number two is north Cheektowaga where we have the Galleria and the airport along

with all the jobs and the shopping that comes with that. And number three is University Heights where we have the University at Buffalo, education and jobs, and also a lot of shopping there at the Tops plaza. And I will say that all three of these locations are places where we have a lot of transit service and a lot of transfers.

We also asked people what the purpose of their trip is. We learned that forty-six percent of trips were between home and work. So either you're at home -- you're going from work to home or home to work, either direction. And then the second most common trip purpose was a broad category called home to other. So other includes lots of things, shopping, dining, recreation, et cetera.

We also asked people how they got to their bus stop or rail station and then from their bus stop or rail station to their final destination. And you can see here that overwhelmingly people are either walking, or if they use a mobility device, rolling to their bus stop or rail station. And this just highlights how important

sidewalks, crosswalks, curb ramps are to our services and to ensuring that our riders have access to the bus and rail station.

We get detailed information on how riders are using our system in terms of transfers. And we learned that more than half, fifty-seven percent, of our trips required no transfers. So that's ideal from the rider's perspective, right? You just have one bus to worry about or you get on the rail, you don't have to transfer, you don't have to worry about waiting for the connecting bus. Thirty percent of trips require one transfer, and a smaller number require two or more transfers.

We also have demographics on who was transferring and we learned that riders earning less than thirty-five thousand dollars a year are transferring at a greater frequency than riders form households that earn more than that. We don't know exactly why that is, but it's likely that it's related to a mismatch between where people are living and working in terms of low and mid-wage jobs and low and affordable housing.

You know, a lot of those jobs are in the suburbs. Sometimes it's harder to get them using the high frequency transit routes.

We also learned that transfer activity is highly distributed throughout the system. So there's no single transfer that's overwhelmingly common. It shows that people are using our system in lots of different ways to get to lots of different places.

So in terms of fare information. We asked riders how they pay for their trips and where they pay for their trips. And in terms of how, cash remains the most common way to pay for your trips, with thirty-eight percent of trips being paid for using cash. In terms of where people are purchasing their passes, the most common place to purchase your pass is right on the bus. So people get on the bus, they pay for their ride and that's how they use our system. In terms of number two here, we have the smartphone app and the store outlets like Tops tied for thirteen percent each in terms of how people are purchasing their fares. And I just want to draw

your attention to the smartphone apps here. That includes Token Transit, Moovit and the Transit app. And those are three apps that we brought online in 2019 and 2020, fairly recently, but already they're doing thirteen percent of our business, so that's a really significant uptick.

So I have a couple slides here about how this data has changed since 2017. On the left here you have race and ethnicity, and you can see that the percentage of trips taken by people who identify as black or African-American has stayed exactly the same at forty-five percent. In terms of white or Caucasian folks, it's down a couple from thirty-nine percent to thirty-three. And the percentage of riders who are Hispanic or Latino is up slightly. We've seen basically no change in the percentage of riders who speak English very well.

These two are really interesting in the context of COVID. So back in 2017, fifty-eight percent of riders said they did not have access to a vehicle. In 2021, seventy-eight percent of riders said they did not have access to a

vehicle. So this really fits with what we've been hearing anecdotally which is that, you know, during COVID, folks who had the option to drive, many of them left our services and chose to get in their cars.

In terms of fare type, this is also related to COVID. You can see 2017 to 2021, the percentage of cash purchases went up significantly, and the percentage of monthly pass purchases went down. And we think this is because many people used to buy a monthly pass because they would commute five days a week.

Maybe now they're working a couple days a week from home, maybe they're unemployed, so they're not purchasing that monthly pass anymore.

They're using the flexibility of cash to just pay for that single trip whenever they ride once or twice a week.

So finally here, we're already using this data in our daily work at NFTA Metro. For example, in planning and scheduling, this data helps us align service with how riders are currently using our buses and the rail. So, for

example, we can see that the traditional nine-to-five or eight-to-four commuters are less prevalent whereas, you know, shift workers, low to mid-wage workers are still very reliant on our services, so we can use that data to help inform scheduling to serve those riders better.

In terms of communications, the survey provides information about language options. You know, if we, if we started to see pockets of riders speaking a new language, we would want to make sure to accommodate for them. And target age groups, right? If you know the age groups of who is riding, we can target our ads and our messaging to make sure that people of all ages understand what we're trying to say.

In terms of facility and equipment planning, that continued use of cash certainly informs how we look at MetGo and our fare system going forward. And benches and shelters. Right? We need to know like who's riding and where they're riding in order to plan for making sure that they can wait for our bus in a comfortable manner.

And, finally, this data comes up a lot in

1 working with government partners, community 2 partners and elected officials. First, in 3 discussions that happen frequently with our municipal partners about the built environment. 4 5 Whenever folks are redoing a road or they have 6 construction out there, we're talking to them 7 about sidewalks and crosswalks and how that's such a key feature for our riders. 8 And then, 9 finally, just understanding, making sure community partners and elected officials 10 11 understand NFTA's critical role in providing essential mobility, essential trips to the whole 12 13 community, but especially to communities of color 14 and low-income families. 15 So with that, I'd be happy to try and answer 16 any questions. 17 COMMISSIONER PERRY: So thirty-eight percent of 18 people are still using cash? That's correct. 19 MS. CHALMERS: 20 COMMISSIONER PERRY: What's the -- like do we know the reason or the demographic or it's just people 21 22 don't have a smart device, or what's the --

We do have a demographic breakdown of

MS. CHALMERS:

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that data. It's not dramatic. If we -- if I remember correctly, folks of color are using cash at a slightly higher rate and low-income individuals at a slightly higher rate, but it's not dramatic. People are doing it for any number of reasons from just the flexibility to the, you know, the convenience or maybe they don't have access to a smartphone.

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COMMISSIONER PERRY: Is there -- so I don't have the Is there like on the buses apps on my devices. or on the fare box -- I know you don't have time to do the whole thing on the fare box. there a QR code that people can just scan? MS. CHALMERS: That's a good question. We don't have it on the buses, but we do have it in many other places, including on our website, down in the MTC, at the airport. And when we initially rolled them out, we did, we did some outreach, but it's probably time to do a little more. we saw a huge uptick during COVID, because a lot of people who were using cash didn't want to take that risk.

COMMISSIONER PERRY: Yeah. The QR code sticker for

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       me would make a huge difference if it would take
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       me -- and is -- so it's more than one app that I
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               If I want to do the whole nine yards --
4
                   No. You only need --
   MS. CHALMERS:
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   COMMISSIONER PERRY: Only one app?
                   Yes. You have choices.
 6
   MS. CHALMERS:
                                             So Token
7
       Transit is just for fare payment. Moovit and
       Transit are for trip planning and fare payment.
8
9
       So you can see when your bus is coming and pay
       for your ride.
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    COMMISSIONER PERRY:
                         Wow.
   MS. CHALMERS: It's pretty cool.
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   COMMISSIONER PERRY: Okay. If you put QR code
       stickers on those buses, I will be the first one.
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       Can I be the first one?
                 That's a good suggestion. We'll take a
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   MS. MINKEL:
17
       look at that.
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    COMMISSIONER PERRY: Thank you.
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   MS. CHALMERS:
                   Thank you.
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               You know, I just want to point out for
   MS. MINKEL:
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                   Nadine, you know, you can hear the
       the board.
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       passion in her voice.
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            Excellent presentation, Nadine.
                                              Thank you.
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1 She's very knowledgeable. Nadine, along 2 with all the other planners in our planning 3 department, are passionate because they use our She's talking from experience. 4 5 sometimes you hear comments from the public that, 6 you know, we need to hop on a bus and understand 7 our system. The folks on the ground who are 8 planning our system for our riders are our 9 riders. So that passion you hear from Nadine, 10 she's passionate because not only is she planning 11 the system, she's using the system, so she knows 12 it inside and out. So thank you. 13 CHAIR SISTER ROCHE: This is kind of a simple 14 question. But, is there a reduction if you have 15 more than one child with you? A reduction in 16 Or do you pay the same amount for --17 MS. CHALMERS: It depends on the age of the child. 18 If you -- I think it's under nine -- we keep 19 changing it because it's going to change for 20 It's either at seven or nine children ride free; and after that, it's half price. 21 22 it will depend on the specific family. 23 CHAIR SISTER ROCHE: Thank you. Any questions? That

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       was a really good report.
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   MS. CHALMERS:
                   Thank you.
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    CHAIR SISTER ROCHE:
                         What's interesting to me is that
       there's no one route that's most popular and that
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       we've sort of got to keep the buses running
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       everywhere to accommodate people. It's a nice
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       picture to get, though. Thank you.
                                              Any other
       questions?
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                 Thanks, Nadine.
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   MR. GEORGE:
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    CHAIR SISTER ROCHE: Okay. We will move on to the
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       aviation report.
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                     I still have a few items.
   MR. GEORGE:
                 No.
13
    CHAIR SISTER ROCHE:
                         Okay.
14
   MR. GEORGE:
                 If you'll indulge me for a minute, I
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       would appreciate it.
                              I wanted to talk about our
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       initiatives report quickly, on page sixteen.
17
       service modifications the board approved last
18
                We are moving forward in earnest in
       month.
19
       Niagara Falls.
                        Those service changes will go
20
       into effect on December 5th.
                                       In November we're
       starting a major community outreach program.
21
22
       Signs, notices, alerts, handouts, maps.
23
       sorts of different elements that we're trying to
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reach out using social media as well as all of our standard media.

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On the Friday before December 5th, on December 3rd, we will have people in the system in Niagara Falls at the transit centers. We will also have them through that period through the middle part of that week. So we start on December -- or, on December 5th, Sunday. Monday, Tuesday, Wednesday, we will have people in the system at both Portage Road and Niagara Falls Transit Center, three shifts. We'll be there all day every day to inform our people -- inform our customers if there's questions on that. is moving forward in earnest. We do anticipate doing some changes in Erie County as we highlighted to you back in September, in March of this year -- excuse me. Of next year. So first phase of Niagara Falls moving forward in December.

DL and W rail station project -- or, the rail station project. I wanted to indicate that we did open bids for phase two for the station work, and that will be coming to the board later

today with a recommendation for award. We were pleased that it was received and it was within our budget that we had established.

And then on the Amherst-Buffalo light rail extension. I also want to indicate that our public scoping process, the comment period for the public scoping process is now closed. So we will be moving forward with the DEIS in relation to those comments that we received in the scoping process. And we're also working with our consultant to move forward with some phase two work to move into some preliminary design, and I would anticipate early in the year seeing a board action for some design scope that we will be moving forward with on that.

I did want to talk a little bit on page thirty of our report, performance measures. You'll notice in there that's on complaints for paratransit. Our complaints on paratransit are the highest they've been in a long time this last month. And you'll see earlier we had high complaints, and most of those were related to COVID-based issues, masks. At this point in

time, they're no longer related to that. Now they're related to late service.

So as you're aware, we are unable and would not decline service for any paratransit customer. We talked earlier today about the shortage of operators. So in 2019 we were in the mid eighties for our operators. We have -- our budgeted operators for paratransit is just under one hundred operators. We had in the mid eighties in pre-COVID 2019. We currently have sixty-nine active operators in paratransit. So we've responded by essentially some of the trips are now longer. We're putting more people on the bus. We are still delivering the service, but we are having impacts to our service and we're having late service in some instances. So our complaints are going up.

So you're seeing a direct impact of the hiring challenges that we have. We do have four new operators coming in in the next month, and then our next class will put a significant number in there again. So it just, again, highlights the need for us to continue to

recruit, continue to bring folks into the fold. We are nearly back to our pre-COVID numbers on paratransit. So we are over ninety, ninety percent of where we were pre-COVID on paratransit. That compares to about sixty-five percent pre-COVID on our fixed route system, which is very good relative to our peers, but not nearly the ninety percent that we're seeing or close to a hundred percent. We're anticipating as many as a thousand scheduled rides going into December as we get into the winter months. that service is back, but our operators are not at that level so -- and we're unable to, you know, control that in any way. We just have to deliver those rides. So I wanted the board to be aware of that.

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And as usual we had a citizens advisory committee meeting, and I'd like to go over the results of that if I could. We did go -- this was held on September 23rd. We did go over the bus service changes that the board approved that same day. We did have some questions. I think the only question that really came back was some

pressure to really look at the Lockport to Niagara Falls connection that we eliminated. Wе are working with Rural Niagara to see if there's ways that we can enhance -- they do run that service, but we're looking at ways to enhance our connectivity with them, so it's more of a timed connectivity. We've offered the services of our planning department to help them with their service, and we've even asked them if they would consider fare reciprocity so that if we have a Metro -- someone with a Metro pass, they can use their service and we would reimburse them for that. So we're looking at all sorts of options to try to enhance that.

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We talked about bus stop balancing. We did receive public comments, and due to the public comments, and this was brought up in the meeting, five to ten of the stops that were planned for removal were not removed. So one of the highlighted ones, I think some of you were at the public hearing, people came and were very passionate about a housing complex that was in -- that was heavily used. Well, when we did our

research, that housing complex just opened. So it was like, oh, absolutely, we'll keep that.

Right? So that's the beauty of the public hearing process and the value we receive from that.

Erie Canal Harbor Station. We did present that to the committee as well, and they were really focused on wind protection. Most of them did like the design. And we also indicated the accessibility advisory committee has a subcommittee that reviews that specifically for accessibility issues, so that's going on as well. And then we talked about the Metro rail expansion with the group as well. And then there's some questions and comments that were asked about that, and you can see that.

And then following on, we also had an accessibility advisory committee on September 30th. We talked again there about the service improvements. And at that point in time, the primary issue generally with the accessibility advisory committee, as well as the disabled community in general, is how does that impact

paratransit. And as you're very well aware, we're required to provide paratransit service within three quarters of a mile of a fixed route at any time that fixed route is operating, essentially equivalent service. So we generally have taken an approach to grandfather that And so what we've agreed to do and we'll try to move forward with them is hold everyone harmless until one year past the last service changes are made. So I indicated we'll be making our last service changes in June of We will not be making any reductions in the paratransit service until June of '23, which give those folks a significant amount of time to make other arrangements. Although, the new service enhancements that we've made, we've added service in certain areas, we will provide that to them immediately. So they don't have to wait to get it if there's a fixed route there, but we're holding in abeyance the changes to them for one year after those changes are made.

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And we also talked about our website accessibility has been an issue, so we are -- we

had Michael Martinek from our communications department there. We talked about how we're going to be working with them on the screen reader, screen reader software implementation with our new website, so we'll actually be working directly with the committee on that.

We've had some issues with our phone system. Kim was so gracious. She came to the meeting and addressed the committee on that, as did Steve Duquette, our chief information officer, and we talked to them about some of the redundancy that we'll be building out and creating a timeline for that.

We talked about bus stop balancing. And last, but not least, we talked about developing a work plan for the accessibility advisory committee. It's something we do with the citizens advisory committee and we historically have not done that. So we're actually -- this month we're doing a work plan development. So we'll be developing a work plan to identify through the committee their highest priority items and then create a reporting chain on what

we're doing relative to those items and create a formal process on how we, how we address the items that they brought up through that process.

And then they just had a couple comments, again, that you could look at at your leisure relative to their comments.

And that is the completion of my report if there are any questions.

CHAIR SISTER ROCHE: Adam?

COMMISSIONER PERRY: I heard someone say recently that the paratransit system needed to be completely redesigned and that there was some -- yeah, that's what I heard. Did we -- did you hear anything about some massive failure or necessity to redesign the paratransit system at the public meeting?

MR. GEORGE: No. And redesign is an interesting term because --

19 COMMISSIONER PERRY: Yes, it is.

20 MR. GEORGE: -- again, we don't design paratransit.

Paratransit is a service that is supportive of

22 the fixed route.

23 | COMMISSIONER PERRY: You know, I'm really not a

1 specialist in this, but that same thought occurred to me when I heard it. It just, it just 3 sounds like the issues, the issues that we need to fine-tune or continue to connect with the 4 5 community about you've carefully, you've 6 carefully gathered those in these kinds of 7 meetings and that we're, we're operating, we're 8 operating in the way that we're supposed to 9 operate and there's not some big failure of 10 paratransit or something. I just don't 11 understand why we hear those things.

MR. GEORGE: And I think my response to that would be, you know, we try to keep an open dialogue with anybody that has comments, and we'd be very interested to hear what their concept of redesign is so that we can try to be responsive to those issues as they come up.

18 COMMISSIONER PERRY: Thank you.

19 CHAIR SISTER ROCHE: Thank you kindly.

20 MR. GEORGE: Thank you.

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21 | CHAIR SISTER ROCHE: And now we're going to move on

22 to the aviation report.

23 MR. VANECEK: Welcome, Sister. Welcome, board of

commissioners and all others present. First on our list is the AIP status updates. Just quickly going through this, I think the one that's going to be very interesting for most of the folks here is we talk about the terminal enhancement project, and specifically the progress on the baggage belts three and four, which are -- I have walked down there this morning to see the progress that they've been making and they are optimistic -- I think would be the best way to put it, but pretty -- almost very optimistic that they will be able to have those in operation before Thanksgiving.

COMMISSIONER PERRY: Wow.

MR. VANECEK: That's what they've told me. Now, they're -- you know, that's barring some sort of a setback, they're pretty confident that they're going to be able to have them in there. They're targeting the Friday before the Thursday of Thanksgiving, which would be great news, given that we've had a lot of struggles, as we all know, with the two carousels and with the loads -- passenger loads starting to pick up and

causing, you know, more issues. So knock on wood, that's going to go into place and we'll have all four. That's the, that's the intent. There's still probably going to be some punch list items, but they're, but they're very confident. I went and looked not only on the belt side, but I actually went on the back, on the delivery side, and they're in a great position, and they were very confident that they would be able to get it open before Thanksgiving. Now, again, that's barring no significant setback, but I was really, really happy to hear about that.

Our subsurface wetlands is on -- you know, it's getting there. It's almost done. We just -- for the most part, the installation of the lagoon, south pump stations are complete, but -- and the valve, the valve installations (inaudible) are in progress. The delivery of some of the materials necessary to complete that have been delayed. They can't get the delivery on that, so it's going to be pushed back a little bit, but they do anticipate that they will be

still, as long as they get the materials, done by the end of year. That's what we're hearing.

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With respect to Runway 23 -- I'm not going There's really not to talk about Buell Avenue. much to update on that. But I did want to spend a little time on Runway 2, the rehabilitation that's necessary there. We've done a pavement, pavement maintenance study on that, on that system -- on that runway. It's in -- it's a very -- there are parts of that runway that are very, very, very old with respect to pavement and concrete. And so DiDonato is our design engineer for this and they're looking at the findings to try to determine what is going to be the true scope of this. Initially we thought we could probably get away with just a typical mill and overlay which we've done over the years, but what we have found is that there's a lot of deteriorating concrete on some of the ends. We've got, we've got actually a slope in our runway that we would like to maybe be able to address, but the cost could be prohibitive. We'll have to see if the FAA will be able to fund

enough of that to get that done. This would be the long-term fix that we really need, but, you know, it will all depend on how much they can afford and we can afford with respect to how we design the full rehabilitation of that runway.

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John, I don't know if you want to jump in on that.

MR. SCHAEFER: Just to enhance that a little bit. The 5 end -- and for the layman, what does that That's the one towards Genesee Street. mean? That has shown -- hasn't been rehabilitated since several decades. It's been resurfaced in the past fifteen-years-ish, but it hasn't been rebuilt. And that means going subsurface six to eight feet even further. So there they're talking about -- you've heard this term rubblizing. There's these concrete blocks that have shown deterioration over the years that will have to be beaten up and either taken out or rubblized and compacted. So that's a little enhancement to where that is. Where the 23 end is still suitable enough for a mill and overlay type of work. So just a little enhancement.

And interesting enough, the situation Bill summarized with the 5 end. There is a little bit of a slope that's always been there, but recent FAA requirements want us to level it up. And we would be glad to do it, it's just give us the money to do so. And that's been kind of the angst of sure, we recommend it, FAA speaking, if you will, but not sure how they're going to fund it. So we want to do what, quote, unquote, the right thing per their own guidelines. It just needs to be funded accordingly. So just a little enhancement --

MR. VANECEK: Correct. And that slope that's down there, if you're down on the 5 end, when you're looking towards the thruway end, you literally can't see the end of the runway because it's that significant of a slope out there. So they -- and they really want us to address that. Knock on wood, they'll come up with the funding to be able to do.

They're also going to change some of the taxiways that are creating what they call hot spots at the airport where planes can have -- are

more at risk to not be able to follow the correct procedures and have an incident with another aircraft, so they're also asking us to design it such that we can eliminate those for safety purposes as well.

- MR. SCHAEFER: So, incidentally, two phases. First phase, last indication, fully funded would be the 23 end. The 5 end that I told you there was a little more challenges in accommodating, there will be a phase two which will be two construction seasons later. We're still working on how that gets funded following a commitment of funding from the FAA. So just a little feel on the scale of the schedule.
- MR. VANECEK: And then the only other project out there that's of significance is Taxiway D rehabilitation up at Niagara Falls. And part of that is also going to correct a hot spot issue that we have there. Again, when you're going to the main runway, there's some funny turns up there, and pilots in recent months have actually had what they call incursion, where they're going where they shouldn't be going off of that area,

so we're going to correct that hot spot and make it much safer, a safer operation up there.

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Looking at the -- just looking at our enplanement numbers. Our enplanement numbers are looking very, very good. We're really seeing a nice rebound here. As you can see, you know, the blue, the blue numbers as far as 2021 versus 2020. So January and February, we weren't quite in the throws, deep throws of the pandemic, but then it suddenly -- you know, it all kind of dropped off early on in -- that was 2020. in January, February, March. We are now seeing days that are really approaching normalcy, if you want to call it that, kind of back to 2019 days. We're still missing that group -- that percentage of Canadians, and knock on wood, you know, when it opens up on the 8th, we can start seeing some -- probably a trickle down to begin with but then maybe get more and more activity coming from Canada.

But, we are seeing days where we're having greater than six thousand enplanements going out during a day. The patterns are pretty

consistent. Some of the lower days, Tuesday,
Wednesdays, aren't very good, but then they start
ramping up. Thursdays, Fridays get good.
Saturdays drop off a little bit and Sundays go
back up a little bit. So we're, we're really
seeing some nice recovery there. We're hoping
that that's going to continue. So our
year-to-date enplanements right now are at -compared to 2020, we're almost at nine hundred
and eighty thousand enplanements versus five
hundred and eighty-seven last year, so you can
tell that there's a significant uptick there.

I also wanted to point out that Frontier
Airlines is going to start flying on April 29th
twice weekly to Myrtle Beach. And also on
June -- let's see -- again, that's April 29th.
And then June 9th of next year, Sun Country,
which is a Minneapolis based airline, is going to
start flying twice weekly to Minneapolis through
September. And depending on how successful that
is, they would keep it. And they're going to
kind of target the summer months. But, they do
have connections through Minneapolis to other

locations. So depending on how well they do will dictate whether or not they stay longer or not.

But, again, we're sixty-seven percent increase right now year over year in enplanements which is really nice to see.

Niagara Falls. Competing with Frontier or vice versa, Spirit is going to start flying four flights to Myrtle Beach on April 20th, 2022, and that will be their return of flights to the airport. Spirit is still not flying currently out of the airport so this would be their first foray back to Niagara Falls. But, they have committed to us that they will fly out of Niagara Falls, so that would be nice to see, get a little bit more activity up there.

With respect to our -- let's see. And then
the next one is the parking report here. I'll
summarize the totals here. They're pretty
sizeable numbers. We are currently at four
million two eighty-eight six o three. And that's
I believe through September that we have our
parking revenues at. So in the short-term lot,
the numbers are three hundred and nineteen

percent higher than the previous year; and in the long-term lot, it's four hundred and ninety percent higher than the previous year with respect to revenue. So the tap is backflowing and that's good to see.

We're actually going to start evaluating
when we have to start creating more spaces in our
long-term lots and where we're going to put our
employees so that we can make sure we can
continue to generate that revenue. We don't see
a -- unless something dramatic changes right now,
the economy lot most likely will not open up
anytime soon, unless something changes
dramatically. When we see forecasts on the
spring breaks, we may have to tap into that
overflow, but right now we believe we'll be able
to -- enough of our overflow in our own long-term
lot be able to accommodate what we're seeing.

Next slide. This is -- I put this graph together, (inaudible) put it together. But, it shows kind of our major markets that we fly to here. And the blue is 2019, the red is 2020 and then the green is, you know, obviously this year.

So you're seeing that we are eclipsing last year in some pretty sizable gaps in these major markets, and that's important. You know, you want to make sure that the business traveler can get to where they need to get, and so we're happy to see that. I did want to also point out that just more -- even more recent information here, looking at increases from September to October in flights, we had -- I think we had one, two, three, four, five, six, seven -- eight, eight -seven markets that added just from September -the number of flights from September to October of more than -- of thirty percent or more flights going out, and some of them actually doubled their number of flights out. So they're seeing the opportunities and so there's no reason to think that trend won't continue because the airlines are pretty much on top of things. you know, that's I think very, very optimistic for the airport.

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And then just lastly I wanted to address one other small thing that -- well, not yet, though. Hang on for that. One other thing that kind of

popped into my mind. You probably have heard that the TSA is looking at federally mandating vaccines for their workforces at airports for And I just wanted to let everybody know TSA. that I talked to the federal security director for Buffalo and I asked him, well, what does that What's the impact? Are we going to lose, you know, half of our workforce here because they won't get vaccinated? Well, the good news is that -- what he said is eighty-five percent of the workforce -- the TSA workforce at Buffalo are planning to get their vaccines. They're already at eighty percent. So that's really good for us. It's very -- you know, very comforting. I would have hated to go into, you know, the Thanksgiving holidays with, you know, half of the staff at this point, because it's going to be some very busy times. So I was very happy to be able to hear those words from him.

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And then, lastly, I have a little thing that we're going to start running in the terminal, which I think is pretty cool to welcome back some of our Canadian friends and others. Let's take a

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       quick look. It's very short, but I think it's
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       pretty cool.
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             (Whereupon, video footage was played.)
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   MR. VANECEK: So we thought that would be pretty
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               That will be on our screens in the
       cool.
       terminal and just a welcome back so --
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    CHAIR SISTER ROCHE: Very good.
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   MR. VANECEK: You know, you can stand up again and
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       sing Oh, Canada (inaudible). So that's what I
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       have and I'm happy to answer anything else that
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       may be on people's minds.
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    CHAIR SISTER ROCHE: Good information. It sounds
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       hopeful. Any questions?
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    COMMISSIONER PERRY: So what's the cost of the
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       terminal enhancement project? Is that like on
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       budget, over budget? What's the cost profile for
       that project overall?
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   MR. VANECEK:
                  I think I have the numbers in here,
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       John. I'll take a quick look to see where we're
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       at.
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   MR. SCHAFER: While you're getting the firm
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numbers -- I'm sure they've got a report on it.

MR. VANECEK: Yeah. So the -- let's see what it says. Terminal modification right now is -- what we're showing, the current program budget is about sixty-five million and change, encumbered to date is actually pretty much that and then the estimate to complete is about nine hundred

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thousand.

MR. SCHAEFER: Right. And that's what I wanted to just color, if you will. There's going to be some -- especially with the big milestone that we're excited about, getting these other two carousels, you know, I will say we're making -pulling all the stops out, making sure we have the resources there, trying to expedite any and all materials there, so there may be some subtleties and as we get close to punch list and finish-up items, there may be some subtle change orders, but we don't expect anything, anything significant, but there will be some as we start to wrap up the project in the next six months. COMMISSIONER PERRY: Listen, I find that to be uncanny. The project started in 2015.

Throughout everything we've been through, including the pandemic, when construction costs we hear every day on the news are going through the roof at all these places who have done these projects, and we're coming at something that's very close.

7 MR. SCHAEFER: Yeah.

commitment is.

COMMISSIONER PERRY: Right? I mean, am I missing something or --

MR. SCHAEFER: Well, there's a piece that maybe isn't so obvious to some others is we write our contracts maybe a different way than others.

When you sign up for a contract for that price, you sign up for the contract for that price. And it's in fairness to ourselves, we're making a commitment to funding, it's fairness to other bidders saying this is what you signed up for. So things like asphalt prices, for example, like the DOT likes to write their contracts differently, fluctuating, if any, on the oil prices. We do not. With that you get risk money in there, but we get a steady state of what that

So you'll hear -- and I think there was a recent example like given on a small job about a -- in fact, we're out to rebid it. fencing -- perimeter fence out at the west end. Small job. As we're ready for board award and we're ready to award it, the contractor says, oh, I can't do it, the prices went through the roof, you know. We turned -- we opted not to turn it into a fight because they aren't committed to it. Talked to the second lowest, had the same problem. Okay. We'll rebid it. Because once they sign up, you're committed to doing it. that is a piece that will do that, sort of holding the pricing that's there.

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And we are when we do change orders finding what the best value is. I will give a lot of credit to our facility maintenance department.

So if something new came up and our facility maintenance arm can do some of the work, nothing dramatic, but if there's things that are in their wheelhouse and it's a better, it's a better value, we'll do it with our staff to help keep the project moving. And they've done it a number

of times, come to the plate and handled it. So those, those are two big items.

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And I'd be remiss if I didn't give Pike a lot of credit. During, during the onset of this, there's a lot of contractors just used the term COVID, expecting that the contract just blows up and you can do what you want. We took a different position, a more accurate position, stuck to what the contract required. there were reasonable reasons that came up through the supply chain, for example, we'd entertain those. Pike, on the other hand, did a fantastic job working with Empire State Development on finding out are we critical. Ι mean, I could have told them, but they went directly to Empire State Development, got that, and some of the subcontractors would try to use that same term and just blow up their subcontract It's COVID, I can't be out there agreement. They didn't stand for it. indefinitely. worked with ESD as well as the Association of General Contractors to find ways to work out they're in a safe environment and to move on. So it is a great observation. It's not -- it's pretty common when I tell them we're moving on schedule and within budget, they look at me funny and think I'm joking. But that is a good observation that's not very common.

We're still holding our breaths on others.

We did have another favorable -- I'm sorry for jumping the gun, but on that -- I'm excited about it. I watch it all the time. In the surface part, you'll see DL and W, I was kind of holding my breath because there is a volatile market out there. Those bids came in really well. And I know we're in aviation, but the project -- our discussion was about contracts. Another one that came in well, very tight bids, very tight to our estimate was (inaudible) and it worked out real well. So it's a group effort, along with getting with the right contractors that are on the same page so --

MS. MINKEL: And so I just want to add -- because

John is being pretty modest, and I appreciate

that he's giving other people credit. But, we
have a capital budget of hundreds of millions of

dollars, an incredible amount of work. And that's done by John and a very small engineering team who are managing hundreds of millions of And earlier Chris Ruminski, you know, dollars. does that capital report, any projects over five hundred thousand in terms of the deviation, and you can see, you know, we're on the mark. for every project, but overall, and that's incredible. And really that's a testament to John, to his team. You know, every dollar of the Authority they feel is their own, so they're very careful and reasonable. You know, we don't want to put contractors out of business. We want them to succeed. So really that's a testament to John and his team, so thank you, John.

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MR. SCHAEFER: Thanks, Kim. And since you brought it up, the staff, we made it a point that we have -I'm going to use this expression and people kind of look at me funny when I use this. We choose to use our smart-owner hat, and our dumb-owner hat as we need to. Because my staff is able to do that. We've got folks that have been -twenty years' experience, and they'll use the

smart-owner hat to challenge our consultants, to challenge the contractors on what kind of prices are given, what kind of work is being offered.

And the dumb-owner hat is you signed up for it, just provide us what we asked for.

So that's -- and we're able to use those types of things. And I share that with the folks there too. This isn't anything earth shattering. I'll share that with the consultants that we -- this is what you signed up for. You know, if you don't want to sign up for it then you don't have to bid our work. But, they understand and they recognize that they're going to be challenged, and we have a pretty intelligent workforce to keep them on their toes. So thanks, Kim.

MR. VANECEK: Kim, just one last thing. The dedication plaque for the opening of the terminals, absent the baggage carousels, that now is in place. It's on the column as you would walk into our administrative offices. It looks great. Helen did a great job in getting it all put together and up. So that is there showing the dedication of all the board members and those

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       involved.
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   MS. MINKEL: So you can see your name next time you
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       go to the airport.
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    COMMISSIONER PERRY: Can we have my name removed,
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       please?
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                 It's too late.
   MS. MINKEL:
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    COMMISSIONER PERRY: It's just amazing. Months early
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       and no major issues. Just amazing. And I
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       understand the contracting issue isn't a public
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       authorities issue, but that doesn't change this
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       great achievement for -- doesn't change the great
       achievement that the staff has done over the
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       course of this project, design and
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        implementation. It's amazing.
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   MR. VANECEK:
                  Thank you.
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    COMMISSIONER PERRY: And that's all we have for
17
       aviation.
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    CHAIR SISTER ROCHE: And that's all we have for this
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       morning.
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